

Consulting, Training, Coaching

## Team Development Workshops (Team WS) - Overview

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### The Art of Team Development



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"None of us is as smart as all of us." - Ken Blanchard

"Coming together is a beginning. Keeping together is progress. Working together is success." - Henry Ford

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### Introduction - Annette Freund



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Please find more information on our website <u>www.inspiredmove.ch</u> "My personality is a "Bridge-Builder" as I mediate and connect between different ways of thinking."

- **3-fold background:** Pharmacist, MBA, Systemic Business Coach
- Over 20 years experience in the Health Care Sector
- Over 15 years in Marketing and Competitive
   Intelligence in the Pharma/Biotec Industry
- In addition: **10 years** of **coaching** expertise

#### From Inspiration to Implementation!

- Inspiration:
  - 1. To work in addition to the logical-analytical solutions with creative-intuitive solutions
  - 2. Light up the inner fire
- Implementation: Put your insights into practice!

## The New Era of Collaboration!



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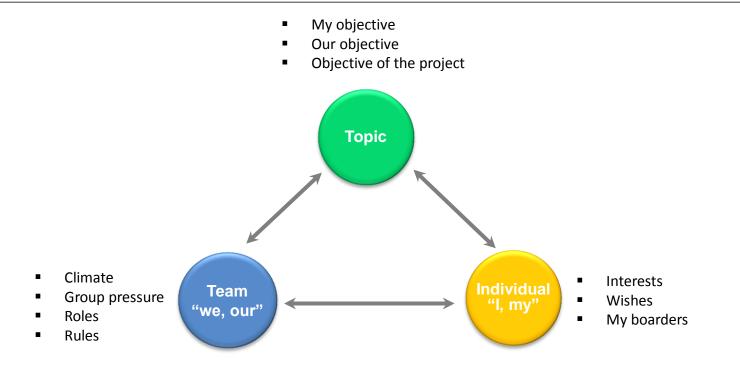
#### With new conditions, teams MUST seek and apply new ways

- of working together (cross-functionally and –organizationally)!
- of broadening the solution space!
- of synthesizing information to wisdom and action!

# Team Work Model: The team is more than the sum of its parts



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- A well functioning group has a **dynamic balance** of all three aspects.
- If one of the aspects is disrespected, then the group separates!
- The time you don't invest at the beginning in the team, you will invest later in solving issues.

## WeQ - The Art of Collaboration



- Describes our We-qualities compared to IQ (intelligence quotient), Peter Spiegel
- Looking at our current challenges as individuals, organizations and humanity we see quickly that we need a new understanding of connectivity
- Examples in nature (e.g. ant colonies, mycelium) raise the question if it is an interconnection between separate beings or is it one being
- Internet and economic globalization have anticipated what we now need to follow with our consciousness

#### Advantages

- You bring more on the road
- You can manage bigger projects
- You are a role model
- You make a difference!
- Good things come back to you!



#### **WeQ Qualities**

- Swarm Intelligence
- Sharing
- Brain storming
- Cooperation
- Networking
- Sustainability
- Free information flow

## How to become not only a Performing Team, but even a Reforming Team?



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INNERMETRIX Team Dynamic & Communication	<ul> <li>How is our team constellation?</li> <li>Personality types: DISC and motivations</li> <li>Optimize the team's internal and external communication</li> <li>Additional Individual Coaching possible</li> </ul>	н •
Values	<ul> <li>Why are values so important?</li> <li>What do the company values mean for us?</li> <li>How do we make them alive? Behaviors!</li> </ul>	•
RACI & Positioning	<ul> <li>How do we want to work together?</li> <li>Who decides what, gives advise, needs to be informed?</li> <li>Positioning of the team within the company and clear communication</li> </ul>	•
Project Management	<ul> <li>✓ Implementation exercise</li> <li>✓ Key learnings &amp; Next steps</li> <li>✓ Additional modules on Project Management</li> </ul>	

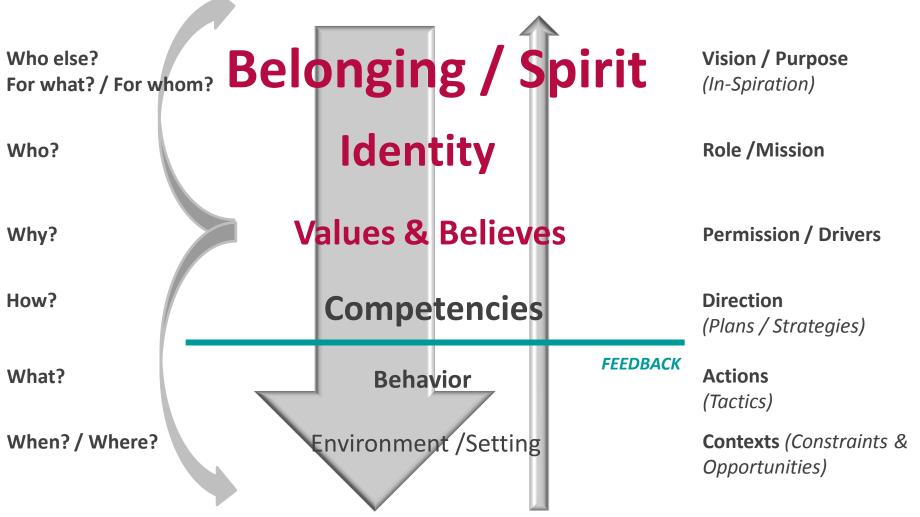
#### How? – Magic Team Tools

- Each client situation is **unique** and therefor modules and exercises of the workshop need to be **custom tailored** in order to get the most out of it for your team.
- The INNERMETRIX Personality Assessments are the cornerstone of a good analysis of the team dynamic and communication.
- Interactive exercises enable the participants to put theory into practice.
- Identify and prioritize insights, key learnings and next steps. Then translate the strategies into actionable tactical items/ to dos.

## Manage the Path between Vision and Action



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(source: Robert Dilts - Neuro-Logical Levels Alignment)

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## Team Development Workshops with Us – Key take-aways



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In the new era of collaboration leveraging Team Development Workshops is critical for a **higher level of understanding and communicating with others**:

- Become not only a **performing team**, but even a **reforming team**.
- The reforming team gets to higher solutions: The total is greater than the sum of their parts.
- WeQ is another quantum leap in the evolvement of human capabilities and next levels of innovation
- Looking at our current challenges as individuals, organizations and humanity we see quickly that we need a new understanding of connectivity

FREUND INSPIRED MOVE guides you to maximize your team collaboration and to develop a clear action plan:

- Tailored workshop design and facilitation for your team
- Assessment of team dynamics, personality types and motivations
- National and international
- **Topics:** team building, communication internally and externally, values and behavior, RACI, positioning of the team, elevator pitch, project management etc.
- In addition Individual Coachings can be booked as needed

#### From Individuals to Cooperation and Outcomes!

## Our Offer: From Inspiration to Implementation!



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#### Have you ever asked yourself:

How can we come to new solutions? How can we really put them into practice?

#### From Inspiration to Implementation!

FREUND INSPIRED MOVE guides you through the process. For example:

- Consulting: Marketing and Competitive Intelligence – Strategy, Process and Workshop Design
- Training: Team-Development, Inspirational Leadership and Competitive Intelligence
- Business Coaching: Career Decisions, Inspirational Leadership and Health-Vitality

Please find more information on our website <u>www.inspiredmove.ch</u>